Tirpude Institute of Management

Annual Placement Report 2016-17

The placement season kicked off in the month of November this academic year and saw a sharp decline in comparison to last year. The general industry scenario was very challenging as most of the companies were reeling under the pressure of Demonetization and GST. The requirements in the companies were very less and the packages offered were also not very lucrative. Many students joined their own family businesses and many opted out of placements as the offers were not lucrative.

Total students available for placements - 154

The total placements were **63** i.e. approximately **41%**

The total number of students who opted for family business and entrepreneurship were- 52 i.e. 34%

The total number of students who opted out of placements due to personal reasons were- 39 i.e. 25%

The total number of students who opted for higher studies were none

The average package was **2.3 L** per annum, maximum package was **7.25 L** per annum and minimum package was **1 L** per annum.

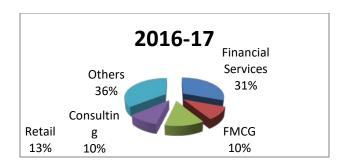
The total number of companies that recruited the students 35

The names of the companies where students were placed are as follows:

Karvy Financial Services, Bajaj Capital, Phronesis Strategies Ltd, Ferrero Rocher, ITC, Axis Bank, D-Mart, Airtel, ICICI Securities, Janalakshmi Financial Services, Just Dial, TCS, Shelter Finance Corp Ltd., Google Adwords, Metro Global Services, IIFL, Health Coco, Desh Videsh Wines, Parekh Jewellers, Gaikwad Patil Group, NIIT, All India Reporter, Veena World, Jaika Insurance Broking, Mannapuram, Indian Institute of Distance learning, Curaa, SnapRx, Redington, Smart Services, Utkarsh Bank, Anand Rathi Financial Services, Spacewood, Audi, Care Containers Lines, Vodafone.

The top recruiting companies were ITC, TCS, Ferero Rocher, Airtel, D-Mart, ICICI Securities, Janlakshmi Financial Services, Bajaj Capital.

The top recruiting profiles were mostly Sales and the sector wise breakup is shown below



However there were many companies who had approached for recruitment but the process could not be initiated due to number of reasons. The small local companies offered a low salary package that was unacceptable to the students. Many companies insisted on signing a bond of one or two years so the students were not comfortable. There were a few companies which offered an extended training and probation period before placement which was undesirable to students. Many of the girl students opted out of placement due to location constraints. In addition, there were number of companies' especially local ones that promised something in pre-placement talk and offered something else in the final offer. Hence the students turned down the offer.

The number of such companies were approximately

The placement team for Placement activity comprised of the following faculty members:

- 1. Dr. Praveen Mustoor
- 2. Prof. Shruti Dhabale
- 3. Prof. Pooja Bhutada
- 4. Prof. Prashant Rajurkar
- 5. Prof. Rohan Pankule

The placement student committee comprised of students from MBA first year and second year. The list of students who were in the committee is as follows:

- 1.Suhas Kadoo
- 2. Praveen Kumar Thakur
- 3. Jasleen Mathroo
- 4. Vishika Kewalramani
- 5. Khusboo Anandani
- 6. Monika Godbole
- 7. Ashwini Zalke
- 8. Nikita Jain
- 9. Sheetal Thakre
- 10. Ayushi Kotwani
- 12. Kajal Patle
- 13. Rakshanda Bhingare
- 14. Savita Bagde
- 15. Pooja Karmore

- 16. Reshma Ghatbande
- 17. Harneet Kaur
- 18. Darshit Surekha
- 19. Chirag Jalota

The number of under-graduate students opted for placements were very few as most of them opted for higher studies and family business. The students who passed the final year were 131 and almost 50% students opted for higher studies and are pursuing MBA or PGDM. Many of the students took a break after graduation and were preparing for competitive examinations.

Dr. Praveen Mustoor

Tirpude Institute of Management

Annual Placement Report 2015-16

The placement season started in the month of October this academic year and saw some good companies where students were recruited. Most of the students were placed in local companies with good profile and moderate salaries. The students were unwilling to move out of Nagpur city citing personal reasons and therefore had to compromise on local companies with low salaries. This was the case with majority of the girl students.

The undergraduate students were not inclined to placements as they were interested in higher studies. Most of the students pursued MBA degree from various institutes in the country. Some of the students joined autonomous PGDM programs. There were a separate lot of students coming from business background so they settled in their businesses. There was another group of students who took a break from studies and were preparing for competitive exams.

Total students available for placements - 161

The total placements were 70 i.e. approximately 44 %

The total number of students who opted for family business and entrepreneurship were 36 i.e. 22 %

The total number of students who opted out of placements due to personal reasons were 50 i.e.31 %

The average package was **2.0 L** per annum, maximum package was **4.98 L** per annum and minimum package was **1.2 L** per annum.

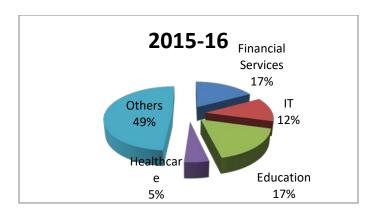
The total number of companies that visited the campus was 40

The names of the companies that where students were placed are as follows:

Alexis Hospital, Airtel, Alembic Pharma, Angel Broking, Asian paints, aXYKno, Berger Paints, Seagram, Brianhunt, Care Container Lines, Datacode, Eclerx, Farooq Classes, Goel Ganga, Gramin Koota, iBall, ICICI Securities, Indusind Bank, Janalakshmi Bank, KENT, Kotak Mahindra AMC, Krishna Consultancy, LG Electronics, Metro Global Services, Moraj Infratech, Muthoot Finance, Naukri.com, NIIT, IIT Pace, Petulal Namkeen, SDPL, SEE-Tech Solutions, Sula Wines, Supreme Bituchem, Times Pro, Training Institute, Xtreme Media, Gati

The top recruiting companies were Airtel, Alembic Pharma, Berger Paints, Seagram, ICICI Securities, Indusind Bank, Janlakshmi Bank, Kotak Mahindra AMC, LG Electronics

The top recruiting profiles were Sales and Financial Services and domain wise breakup is shown below:



The placement team for Placement activity comprised of the following faculty members:

- 6. Dr. Praveen Mustoor
- 7. Prof. Shruti Dhabale
- 8. Prof. Pooja Bhutada
- 9. Prof. Prashant Rajurkar
- 10. Prof. Rohan Pankule

The placement student committee comprised of students from MBA first year and second year. The list of students who were in the committee is as follows:

- 1. Sweety Advani
- 2. Aboli Itankar
- 3. Aboli Itankar
- 4. Neha Mishra
- 5. Anurag Sigh
- 6. Sumit Assudani
- 7. Pooja Bansod
- 8. Mayur Deogade
- 9. Kanchan Godhani
- 10. Gulshan Kumar
- 11. Sigy Varghese
- 12. Payal Kale
- 13. Umme Salma

The number of under-graduate students opted for placements were very few as most of them opted for higher studies and family business. The students who passed the final year opted for higher studies and are pursuing MBA or PGDM. Many of the students took a break after graduation and were preparing for competitive examinations.

Dr. Praveen Mustoor

Tirpude Institute of Management

Annual Placement Report 2014-15

The placement season was moderate this academic year with most of the students opting out of placements or joining family business. There were number of students who could be placed in spite of getting number of opportunities because of poor communication skills or not living up to the expectations of the recruiter.

The number of placement opportunity for the under graduate students were very less where except for few BPO companies there were no good openings for the undergraduates. As the trend continues the students opted for higher studies who took admission either in university affiliated MBA programs or autonomous PGDM programs. Some students opted for their home business and became entrepreneurs. There was some bunch of undergraduate students who were more interested in competitive exams so they took a break from their students and prepared for those exams.

Total students available for placements- 154

The total placements were 77 i.e. approximately 50 %

The total number of students who opted for family business and entrepreneurship were 35 i.e. 23 %

The total number of students who opted out of placements due to personal reasons were 40 i.e. 26 %

The average package was **2.40 L** per annum, maximum package was **4.96 L** per annum and minimum package was **1.44 L** per annum.

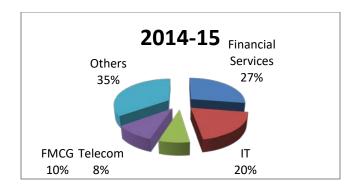
The total number of companies that visited the campus was 35

The names of the companies that where students were placed are as follows:

Nestle, Indusind Bank, Smera ratings, Pelf Infotech, Delblue, Kotak Bank, Krishna Consultancy, Infosys, Bajaj Capital, Janlakshmi Financial Services, Religare Securities, Fore runners Health Care, Eclerx, Promax Event, Capital Aim, ICICI Bank, ITC, Airtel, Mind Space training institute, Tata Tele services, Bank of New York, Prozone Intu, Just Dial, 21st Century Web, Ceasefire, ICICI Securities, Goel Ganga, Bajaj FinServices, Naukri.com, Velvet House, Pamosa Agri Fresh Ltd., Baidyanath, Vodafone, Pyramid Pure, Reliance Diary

The top recruiting companies were ITC, Nestle, Infosys, ICICI Bank, Airtel, Bank of New York, ICICI Securities, Naukri.com, Janalakshmi Financial Services.

The top recruiting profiles was Sales and the industry wise break is given as under:



The placement team for Placement activity comprised of the following faculty members:

- 11. Dr. Praveen Mustoor
- 12. Prof. Shruti Dhabale
- 13. Prof. Pooja Bhutada
- 14. Prof. Prashant Rajurkar
- 15. Prof. Rohan Pankule

The placement student committee comprised of students from MBA first year and second year. The list of students who were in the committee is as follows:

- 1. Chetana Dhabekar
- 2. Rehnuma Khan
- 3. Ashwini Bandhekar
- 4. Ankita Muniyar
- 5. Abhilash Bajirao
- 6. Vidhi Khungar
- 7. Dinesh Watkar
- 8. Chinmayee
- 9. Mathili
- 10. Mrunal Karemore
- 11. Nikhil Karemore
- 12. Shekhar Wankhede
- 13. Neha Israni
- 14. Sneha Nandgawali
- 15. Shikha Titare
- 16. Ishant pawar
- 17. Barkha Tahiliyani
- 18. Kanta Dudhani

The number of under-graduate students opted for placements were very few as most of them opted for higher studies and family business. The students who passed the final year opted for higher studies and are pursuing MBA or PGDM. Many of the students took a break after graduation and were preparing for

competitive examinations.

Dr. Praveen Mustoor

Tirpude Institute of Management

Annual Placement Report 2013-14

The success of placement depends on the opportunities available in the market and the networking potential of the institute. The industry interface improves with the increase of alumni base. The alumni play a vital role as a conduit in getting placement opportunities for the institute. This year the alumni played a significant role in getting placement opportunities for the outgoing batch in various companies. The students who were placed in the companies mentioned below were mainly due to the efforts of the alumni. Many of these placements happened due to the references provided by the alumni.

The placements however for undergraduate students remained very low as most of the students opted for higher students mostly in the management stream. The opted for MBA program or PGDM program in different places across the country. The student from business community took break from studies and joined their family business. They were also few students who were gearing up for competitive exams like Bank PO, MPSC, UPSC, etc.

Total students available for placement - 158

The total placements were **72** i.e. approximately **46** %

The total number of students who opted for family business and entrepreneurship were 40 i.e. 25 %

The total number of students who opted out of placements due to personal reasons were 45 i.e. 28 %

The average package was **2.0 L** per annum, maximum package was **4.40 L** per annum and minimum package was **1.2 L** per annum.

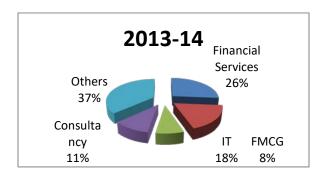
The total number of companies that visited the campus was 36

The names of the companies that where students were placed are as follows:

Airtel, Haldirams, Airtel Money, Axis Bank, BNY Mellon, Ceasefire, C-Net Solutions, Confidence Petroleum, Crisil Ratings, Dimades Pvt. Ltd, Goel Ganga, HCL learning ltd., HDFC Bank, Headstart Manpower consultancy, iBALL, IBS, Indusind Bank, Integra Eduventures, Just Dial, Kratin Mobile, Mahindra Finance, Reliance Dairy food limited, Religare Broking, Rewaa Technologies, RightBrothers, S & P Capital IQ, Sharekhan ltd., Terminal One, Union Bank AMC, Writer Corporation, State Literacy board, ICICI Bank, Lux industries, Mapper, Mphasis, Supreme Startech, MKCL, Forerunners health care, Fullerton, Aditya Birla AMC, Empower solutions, Bajaj Steel American Express

The top recruiting companies were Airtel, Axia bank, BNY, HDFC Bank, Mahindra Finance, ICICI Bank, Haldirams, Reliance Diary, Ceasefire

The top recruiting profiles were Sales and the sector wise distribution as shown as under:



The placement team for Placement activity comprised of the following faculty members:

- 16. Dr. Praveen Mustoor
- 17. Prof. Shruti Dhabale
- 18. Prof. Pooja Bhutada
- 19. Prof. Prashant Rajurkar
- 20. Prof. Rohan Pankule

The placement student committee comprised of students from MBA first year and second year. The list of students who were in the committee is as follows:

- 1. Amit Badewale
- 2. Ankit Jaiswal
- 3. Parmeshwari Batra
- 4. Anurag Singh
- 5. Asma Budhwani
- 6. Anvi Chheda
- 7. Yash Pujara
- 8. Gulab wakade
- 9. Gaurav Singh
- 10. Kameshwari
- 11. Afreen
- 12. Jollyka John
- 13. Neha lunawat
- 14. Mohnish Alwani
- 15. Samiksha Shukla

The number of under-graduate students opted for placements were very few as most of them opted for higher studies and family business. The students who passed the final year opted for higher studies and are pursuing MBA or PGDM. Many of the students took a break after graduation and were preparing for competitive examinations.

Dr. Praveen Mustoor Chairperson, Training & Placement

Tirpude Institute of Management

Annual Placement Report 2012-13

The placement season this academic year and saw a good number of placements. Though the average package was less but number of students got absorbed in companies. The number of companies' representation also was in good numbers. This was possible through good alumni network and their recommendation and number of local opportunities. Most of the good placements happened in financial and banking sector.

The placement of undergraduate students was not encouraging as most of the students were interested in pursuing higher studies either MBA or PGDM. Few students discontinued their studies and went into their family businesses.

Total students available for placements- 171

The total placements were 65 i.e. approximately 38%

The total number of students who opted for family business and entrepreneurship were 45 i.e. 26 %

The total number of students who opted out of placements due to personal reasons were 59 i.e. 35 %

The average package was **1.80** Lacs per annum, maximum package was **3.25** Lacs per annum and minimum package was **1.00** Lacs per annum.

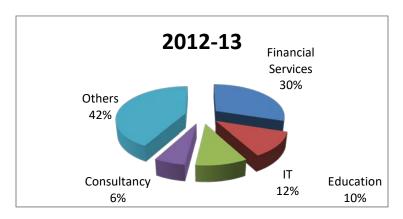
The total number of companies that visited the campus was - 53

The names of the companies that where students were placed are as follows:

Acon Solutions, Adisphere, Aditi Express Cargo, Airtel, Akash Institute, Aliston International, Angel Broking, Axis Bank, Axykno, Bright Future Consultancy, Ceasefire, Country Club, Design o Media, Eclerx, HDFC Life Insurance, HDFC Sales, Husys consultancy, ICICI Direct.com, ICICI Prudential, ICICI Securities, IIFL, IndusInd Bank, Maharani paints, Master Software, Meetings & More, NIIT, NYK Gold Garima, Orange City Consultant, Parishram Academy, Pix Transmissions, Platinium Education, Raymonds Itd., Red FM, Reliance footprints, S & P Capital, Sanjay Infrastructure, Service Net technologies, Sharp India, SMS Infrastructure, Sudarshan Buildcon, Suresh Exports, Tata DoCoMo, Terminal One, Vishwaraj Infrastructure, Wasankar Finance, Utkarsh Small Finance bank, Center point school, Ubique Systems, Goel Ganga, JustDial, SK enterprises, State Bank of India, Kotak Life Insurance, Reliance Communication, Cholamandalem Securities, I Ball, Yes Bank, Nirmal Ujwal Cooperative bank, Lata Mangeshkar Hospital

The top recruiting companies were Airtel, Axis Bank, Axis bank, Eclerx, HDFC, ICICI, Pix Transmission, Raymonds, Tata DoCoMo, SBI

The top recruiting profiles were Sales and sector wise distribution as shown below:



The placement team for Placement activity comprised of the following faculty members:

- 21. Dr. Praveen Mustoor
- 22. Prof. Shruti Dhabale
- 23. Prof. Pooja Bhutada
- 24. Prof. Prashant Rajurkar
- 25. Prof. Rohan Pankule

The placement student committee comprised of students from MBA first year and second year. The list of students who were in the committee is as follows:

- 1. Akshita Vyas
- 2. Aniruddha Diware
- 3. Nipam Patni
- 4. Nihal Chandel
- 5. Amit Badwaik
- 6. Apeksha Mendhe
- 7. Arpit Hiwase
- 8. Balwant Goswami
- 9. Chandrashekha Mangate
- 10. Divya Chhabriya
- 11. Heena Bhamani
- 12. Sushant Singh
- 13. Junaid Dosani
- 14. Neha Kuhikar
- 15. Nikita Dholakia
- 16. Priyanak Paroji
- 17. Suryakanat Pawar
- 18. Tanvi Jani

The number of under-graduate students opted for placements were very few as most of them opted for higher studies and family business. The students who passed the final year opted for higher studies and are pursuing MBA or PGDM. Many of the students took a break after graduation and were preparing for competitive examinations.

Dr. Praveen Mustoor